



**West Volusia Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**

**Sales by Price Range - Single Family Homes & Villas**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	28	33	41	22									124	14.29%	19.84%
\$50,000 - 59,999	15	20	16	14									65	9.09%	10.40%
\$60,000 - 69,999	18	19	7	15									59	9.74%	9.44%
\$70,000 - 79,999	14	17	18	14									63	9.09%	10.08%
\$80,000 - 89,999	6	16	9	14									45	9.09%	7.20%
\$90,000 - 99,999	12	11	13	14									50	9.09%	8.00%
\$100,000 - 119,999	8	15	21	14									58	9.09%	9.28%
\$120,000 - 139,999	10	11	7	11									39	7.14%	6.24%
\$140,000 - 159,999	6	8	9	10									33	6.49%	5.28%
\$160,000 - 179,999	7	6	9	8									30	5.19%	4.80%
\$180,000 - 199,999	5	2	5	2									14	1.30%	2.24%
\$200,000 - 249,999	1	4	5	5									15	3.25%	2.40%
\$250,000 - 299,999	3	1	7	6									17	3.90%	2.72%
\$300,000 - 349,999	0	1	1	3									5	1.95%	0.80%
\$350,000 - 399,999	0	0	2	1									3	0.65%	0.48%
\$400,000 - 499,999	1	1	0	1									3	0.65%	0.48%
\$500,000 - 599,999	0	1	0	0									1	0.00%	0.16%
\$600,000 - 699,999	0	0	1	0									1	0.00%	0.16%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	0									0	0.00%	0.00%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
<b>Current Year</b>	<b>134</b>	<b>166</b>	<b>171</b>	<b>154</b>									<b>625</b>		
Previous Year	141	160	188	188	0	0	0	0	0	0	0	0	677		
Change from last month		23.88%	3.01%	-9.94%											
<b>Change from last year</b>	<b>-4.96%</b>	<b>3.75%</b>	<b>-9.04%</b>	<b>-18.09%</b>											
<b>Current YTD</b>	<b>134</b>	<b>300</b>	<b>471</b>	<b>625</b>											
Previous YTD	141	301	489	677	677	677	677	677	677	677	677	677			
<b>% Change YTD</b>	<b>-4.96%</b>	<b>-0.33%</b>	<b>-3.68%</b>	<b>-7.68%</b>											



**West Volusia Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**

**Sales by Price Range - Condominiums, Townhouses and Co-Op**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	6	5	6	10									27	43.48%	45.00%
\$50,000 - 59,999	0	0	1	1									2	4.35%	3.33%
\$60,000 - 69,999	1	1	3	1									6	4.35%	10.00%
\$70,000 - 79,999	0	0	0	4									4	17.39%	6.67%
\$80,000 - 89,999	0	2	0	0									2	0.00%	3.33%
\$90,000 - 99,999	0	1	0	2									3	8.70%	5.00%
\$100,000 - 119,999	0	2	2	2									6	8.70%	10.00%
\$120,000 - 139,999	0	1	0	1									2	4.35%	3.33%
\$140,000 - 159,999	0	0	1	0									1	0.00%	1.67%
\$160,000 - 179,999	1	1	0	0									2	0.00%	3.33%
\$180,000 - 199,999	0	0	0	0									0	0.00%	0.00%
\$200,000 - 249,999	0	0	0	0									0	0.00%	0.00%
\$250,000 - 299,999	0	0	0	1									1	4.35%	1.67%
\$300,000 - 349,999	0	0	0	0									0	0.00%	0.00%
\$350,000 - 399,999	2	0	0	0									2	0.00%	3.33%
\$400,000 - 499,999	1	0	0	0									1	0.00%	1.67%
\$500,000 - 599,999	0	0	0	0									0	0.00%	0.00%
\$600,000 - 699,999	0	0	0	0									0	0.00%	0.00%
\$700,000 - 799,999	0	0	0	0									0	0.00%	0.00%
\$800,000 - 899,999	0	0	0	1									1	4.35%	1.67%
\$900,000 - 999,999	0	0	0	0									0	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									0	0.00%	0.00%
<b>Current Year</b>	<b>11</b>	<b>13</b>	<b>13</b>	<b>23</b>									<b>60</b>		
Previous Year	17	22	27	28	0	0	0	0	0	0	0	0	94		
Change from last month		18.18%	0.00%	76.92%											
<b>Change from last year</b>	<b>-35.29%</b>	<b>-40.91%</b>	<b>-51.85%</b>	<b>-17.86%</b>											
<b>Current YTD</b>	<b>11</b>	<b>24</b>	<b>37</b>	<b>60</b>											
Previous YTD	17	39	66	94	94	94	94	94	94	94	94	94			
<b>% Change YTD</b>	<b>-35.29%</b>	<b>-38.46%</b>	<b>-43.94%</b>	<b>-36.17%</b>											



**West Volusia Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Price Range - Overall**

Price Range	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	Sep-12	Oct-12	Nov-12	Dec-12	YTD Total	Curr Month	YTD
\$1 - 49,999	35	43	54	36									<b>168</b>	19.57%	23.40%
\$50,000 - 59,999	17	20	19	16									<b>72</b>	8.70%	10.03%
\$60,000 - 69,999	19	20	12	17									<b>68</b>	9.24%	9.47%
\$70,000 - 79,999	14	17	19	19									<b>69</b>	10.33%	9.61%
\$80,000 - 89,999	6	18	10	14									<b>48</b>	7.61%	6.69%
\$90,000 - 99,999	12	12	13	16									<b>53</b>	8.70%	7.38%
\$100,000 - 119,999	9	17	23	16									<b>65</b>	8.70%	9.05%
\$120,000 - 139,999	10	14	7	12									<b>43</b>	6.52%	5.99%
\$140,000 - 159,999	7	8	10	10									<b>35</b>	5.43%	4.87%
\$160,000 - 179,999	8	7	9	8									<b>32</b>	4.35%	4.46%
\$180,000 - 199,999	5	2	5	2									<b>14</b>	1.09%	1.95%
\$200,000 - 249,999	1	4	5	5									<b>15</b>	2.72%	2.09%
\$250,000 - 299,999	3	1	7	7									<b>18</b>	3.80%	2.51%
\$300,000 - 349,999	0	1	1	3									<b>5</b>	1.63%	0.70%
\$350,000 - 399,999	2	0	2	1									<b>5</b>	0.54%	0.70%
\$400,000 - 499,999	2	2	0	1									<b>5</b>	0.54%	0.70%
\$500,000 - 599,999	0	1	0	0									<b>1</b>	0.00%	0.14%
\$600,000 - 699,999	0	0	1	0									<b>1</b>	0.00%	0.14%
\$700,000 - 799,999	0	0	0	0									<b>0</b>	0.00%	0.00%
\$800,000 - 899,999	0	0	0	1									<b>1</b>	0.54%	0.14%
\$900,000 - 999,999	0	0	0	0									<b>0</b>	0.00%	0.00%
\$1,000,000 - and over	0	0	0	0									<b>0</b>	0.00%	0.00%
<b>Current Year</b>	<b>150</b>	<b>187</b>	<b>197</b>	<b>184</b>									<b>718</b>		
Previous Year	160	188	225	232	0	0	0	0	0	0	0	0	805		
Change from last month		24.67%	5.35%	-6.60%											
<b>Change from last year</b>		<b>-0.53%</b>	<b>-12.44%</b>	<b>-20.69%</b>											
<b>Current YTD</b>	<b>150</b>	<b>337</b>	<b>534</b>	<b>718</b>											
Previous YTD	160	348	573	805	805	805	805	805	805	805	805	805			
<b>% Change YTD</b>	<b>-6.25%</b>	<b>-3.16%</b>	<b>-6.81%</b>	<b>-10.81%</b>											



**West Volusia Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Bedroom Count**

<b>Bedrooms</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
0	0	0	0	0	0	0	0	0	0	0	0	0	<b>0</b>	0.00%	0.00%
1	3	1	5	3	0	0	0	0	0	0	0	0	<b>12</b>	1.63%	1.67%
2	31	46	45	34	0	0	0	0	0	0	0	0	<b>156</b>	18.48%	21.73%
3	86	104	104	107	0	0	0	0	0	0	0	0	<b>401</b>	58.15%	55.85%
4	25	32	39	33	0	0	0	0	0	0	0	0	<b>129</b>	17.93%	17.97%
5	4	3	4	6	0	0	0	0	0	0	0	0	<b>17</b>	3.26%	2.37%
6+	1	1	0	1	0	0	0	0	0	0	0	0	<b>3</b>	0.54%	0.42%
<b>Total</b>	<b>150</b>	<b>187</b>	<b>197</b>	<b>184</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>718</b>	<b>100.00%</b>	<b>100.00%</b>

**Sales by Bathroom Count**

<b>Bathrooms</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
1	25	28	35	12	0	0	0	0	0	0	0	0	<b>100</b>	6.52%	13.93%
2	111	145	142	149	0	0	0	0	0	0	0	0	<b>547</b>	80.98%	76.18%
3	12	12	13	18	0	0	0	0	0	0	0	0	<b>55</b>	9.78%	7.66%
4	1	0	7	5	0	0	0	0	0	0	0	0	<b>13</b>	2.72%	1.81%
5	1	1	0	0	0	0	0	0	0	0	0	0	<b>2</b>	0.00%	0.28%
6+	0	1	0	0	0	0	0	0	0	0	0	0	<b>1</b>	0.00%	0.14%
<b>Total</b>	<b>150</b>	<b>187</b>	<b>197</b>	<b>184</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>718</b>	<b>100.00%</b>	<b>100.00%</b>



**West Volusia Association of Realtors®**  
**Monthly Sales Trend Indicator**  
**2012**  
**Sales by Housing Style**

<b>Style</b>	<b>Jan-12</b>	<b>Feb-12</b>	<b>Mar-12</b>	<b>Apr-12</b>	<b>May-12</b>	<b>Jun-12</b>	<b>Jul-12</b>	<b>Aug-12</b>	<b>Sep-12</b>	<b>Oct-12</b>	<b>Nov-12</b>	<b>Dec-12</b>	<b>YTD Total</b>	<b>Curr Month</b>	<b>YTD</b>
Single Family Home	134	165	169	154	0	0	0	0	0	0	0	0	<b>622</b>	83.70%	86.63%
Condominium	11	10	8	17	0	0	0	0	0	0	0	0	<b>46</b>	9.24%	6.41%
Manufactured/Mobile Home	4	7	10	6	0	0	0	0	0	0	0	0	<b>27</b>	3.26%	3.76%
Townhouse	0	3	5	6	0	0	0	0	0	0	0	0	<b>14</b>	3.26%	1.95%
Half Duplex	1	1	2	1	0	0	0	0	0	0	0	0	<b>5</b>	0.54%	0.70%
Villa	0	1	2	0	0	0	0	0	0	0	0	0	<b>3</b>	0.00%	0.42%
Modular	0	0	1	0	0	0	0	0	0	0	0	0	<b>1</b>	0.00%	0.14%
<b>Total</b>	<b>150</b>	<b>187</b>	<b>197</b>	<b>184</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>718</b>	<b>100.00%</b>	<b>100.00%</b>



## West Volusia Association of Realtors®

### Multiple Listing One Month Sales and Inventory Report - April 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	36	19.57%	37,132	33,730	91.00%	109	148	4.1
\$50,000 - 59,999	16	8.70%	58,498	54,356	93.00%	117	78	4.9
\$60,000 - 69,999	17	9.24%	68,662	64,085	93.00%	217	75	4.4
\$70,000 - 79,999	19	10.33%	78,074	74,121	95.00%	94	79	4.2
\$80,000 - 89,999	14	7.61%	89,614	84,129	94.00%	79	55	3.9
\$90,000 - 99,999	16	8.70%	101,606	95,181	94.00%	89	45	2.8
\$100,000 - 119,999	16	8.70%	116,438	109,994	94.00%	109	70	4.4
\$120,000 - 139,999	12	6.52%	136,067	129,733	95.00%	95	79	6.6
\$140,000 - 159,999	10	5.43%	156,840	151,630	97.00%	99	67	6.7
\$160,000 - 179,999	8	4.35%	171,113	168,300	98.00%	67	54	6.8
\$180,000 - 199,999	2	1.09%	184,450	180,500	98.00%	135	61	30.5
\$200,000 - 249,999	5	2.72%	224,580	219,800	98.00%	191	71	14.2
\$250,000 - 299,999	7	3.80%	279,357	269,835	97.00%	73	68	9.7
\$300,000 - 349,999	3	1.63%	355,600	322,433	91.00%	445	28	9.3
\$350,000 - 399,999	1	0.54%	419,000	378,200	90.00%	106	41	41.0
\$400,000 - 499,999	1	0.54%	299,900	475,000	158.00%	1,548	46	46.0
\$500,000 - 599,999	0	0.00%	0	0	0.00%		17	
\$600,000 - 699,999	0	0.00%	0	0	0.00%		8	
\$700,000 - 799,999	0	0.00%	0	0	0.00%		8	
\$800,000 - 899,999	1	0.54%	1,250,000	825,000	66.00%	15	6	6.0
\$900,000 - 999,999	0	0.00%	0	0	0.00%		14	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		20	
<b>Totals</b>	<b>184</b>	<b>100.00%</b>	<b>112,608</b>	<b>105,740</b>	<b>94.00%</b>	<b>125</b>	<b>1,138</b>	<b>6.2</b>

This data represents all residential sales. Reported sales are dependent upon timeliness of sales and totality of information Reported by participants.

The data reflects only The sales published through My Florida Regional MLS and does not include all sales in The Reported areas.

Neither The Association/Board nor The MFRMLS is in any way responsible for its accuracy.



## West Volusia Association of Realtors®

### Multiple Listing YTD Sales and Inventory Report - January 1 to April 30, 2012

Price Range	Sold Units	Market Share	Average List	Average Sale	% List to Sell	Avg DOM	Inventory on Market	Months Supply
			Price	Price				
\$1 - 49,999	168	23.40%	39,170	34,481	88.00%	120	148	3.5
\$50,000 - 59,999	72	10.03%	59,870	54,607	91.00%	165	78	4.3
\$60,000 - 69,999	68	9.47%	69,336	64,516	93.00%	126	75	4.4
\$70,000 - 79,999	69	9.61%	77,480	74,536	96.00%	106	79	4.6
\$80,000 - 89,999	48	6.69%	90,227	85,003	94.00%	118	55	4.6
\$90,000 - 99,999	53	7.38%	100,175	94,088	94.00%	112	45	3.4
\$100,000 - 119,999	65	9.05%	115,088	110,032	96.00%	99	70	4.3
\$120,000 - 139,999	43	5.99%	134,988	128,986	96.00%	120	79	7.4
\$140,000 - 159,999	35	4.87%	157,089	148,799	95.00%	105	67	7.7
\$160,000 - 179,999	32	4.46%	180,153	168,040	93.00%	122	54	6.8
\$180,000 - 199,999	14	1.95%	194,407	185,286	95.00%	83	61	17.4
\$200,000 - 249,999	15	2.09%	231,413	218,687	95.00%	121	71	18.9
\$250,000 - 299,999	18	2.51%	302,088	271,016	90.00%	205	68	15.1
\$300,000 - 349,999	5	0.70%	341,340	317,460	93.00%	409	28	22.4
\$350,000 - 399,999	5	0.70%	412,560	372,640	90.00%	274	41	32.8
\$400,000 - 499,999	5	0.70%	535,760	432,620	81.00%	485	46	36.8
\$500,000 - 599,999	1	0.14%	599,900	500,000	83.00%	57	17	68.0
\$600,000 - 699,999	1	0.14%	799,000	650,000	81.00%	229	8	32.0
\$700,000 - 799,999	0	0.00%	0	0	0.00%		8	
\$800,000 - 899,999	1	0.14%	1,250,000	825,000	66.00%	15	6	24.0
\$900,000 - 999,999	0	0.00%	0	0	0.00%		14	
\$1,000,000 - and over	0	0.00%	0	0	0.00%		20	
<b>Totals</b>	<b>718</b>	<b>100.00%</b>	<b>105,666</b>	<b>97,418</b>	<b>92.00%</b>	<b>127</b>	<b>1,138</b>	<b>6.3</b>

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**West Volusia Association of Realtors®**  
**Four Year Sales and Inventory History 2008 - 2012**  
**Compiled from Monthly Sales and Inventory Reports**

Month	Monthly Sales	Average List Price	Average Sale Price	% Diff Sell/List	Avg DOM	Current Inventory	Months Inventory
01-MAY-08	125	197,816	184,932	93%	155	2,832	22.7
01-JUN-08	125	172,264	160,720	93%	140	2,807	22.5
01-JUL-08	120	190,495	178,388	94%	130	2,795	23.3
01-AUG-08	132	198,416	186,362	94%	131	2,678	20.3
01-SEP-08	143	163,451	154,203	94%	119	2,697	18.9
01-OCT-08	114	176,351	160,878	91%	134	2,677	23.5
01-NOV-08	106	148,770	139,371	94%	108	2,714	25.6
01-DEC-08	134	154,786	145,099	94%	138	2,653	19.8
01-JAN-09	104	135,692	125,862	93%	111	2,560	24.6
01-FEB-09	116	141,931	130,709	92%	140	2,531	21.8
01-MAR-09	153	138,727	128,160	92%	125	2,467	16.1
01-APR-09	157	125,265	116,173	93%	118	2,433	15.5
01-MAY-09	183	128,576	121,574	95%	119	2,339	12.8
01-JUN-09	164	111,563	106,136	95%	127	2,394	14.6
01-JUL-09	178	124,970	117,383	94%	129	2,407	13.5
01-AUG-09	192	123,569	116,970	95%	100	2,394	12.5
01-SEP-09	202	126,966	121,591	96%	106	2,413	11.9
01-OCT-09	213	118,148	112,476	95%	76	2,393	11.2
01-NOV-09	186	122,743	114,675	93%	107	2,380	12.8
01-DEC-09	234	134,461	128,919	96%	98	2,353	10.1
01-JAN-10	174	113,710	107,449	94%	101	2,197	12.6
01-FEB-10	195	115,432	108,558	94%	92	2,239	11.5
01-MAR-10	206	106,762	100,602	94%	91	2,211	10.7
01-APR-10	230	112,994	108,933	96%	93	2,166	9.4
01-MAY-10	240	126,717	119,006	94%	108	2,158	9.0
01-JUN-10	243	112,808	105,727	94%	113	2,253	9.3
01-JUL-10	196	107,769	101,389	94%	115	2,180	11.1
01-AUG-10	195	122,422	114,998	94%	127	2,219	11.4
01-SEP-10	183	106,021	97,607	92%	108	2,190	12.0
01-OCT-10	162	110,814	103,430	93%	120	2,143	13.2
01-NOV-10	176	123,501	115,599	94%	128	2,082	11.8
01-DEC-10	209	99,231	92,854	94%	120	2,007	9.6
01-JAN-11	160	111,583	103,464	93%	115	1,928	12.1
01-FEB-11	188	100,259	92,908	93%	125	1,850	9.8
01-MAR-11	225	103,503	95,890	93%	135	1,783	7.9
01-APR-11	232	108,462	99,506	92%	129	1,684	7.3
01-MAY-11	217	93,647	87,970	94%	134	1,593	7.3
01-JUN-11	210	95,806	90,240	94%	120	1,610	7.7
01-JUL-11	202	103,122	95,914	93%	131	1,567	7.8
01-AUG-11	226	115,587	107,010	93%	123	1,565	6.9
01-SEP-11	187	107,948	100,139	93%	126	1,536	8.2
01-OCT-11	154	103,646	95,327	92%	123	1,505	9.8
01-NOV-11	164	110,062	102,217	93%	121	1,521	9.3
01-DEC-11	200	101,563	95,281	94%	106	1,448	7.2
01-JAN-12	150	103,599	94,488	91%	128	1,373	9.2
01-FEB-12	187	101,487	91,772	90%	120	1,296	6.9
01-MAR-12	197	104,724	97,237	93%	137	1,192	6.1
01-APR-12	184	112,608	105,740	94%	125	1,138	6.2